K1 Channel Consulting Partnership Accelerators



Channel Sales & Partner Program Development



- Coach & Advisory Support
- **Channel Sales Acceleration**
- Rapid Partnership Program Build.
- Partnership Agreement Templates, Incentives
- Partner Website & AI Content



Partner

Recruitment

New Business Solution for Partners



- Partner Recruitment (As
- Ideal Partner Profile Build

A Service)

- Partner Recruitment -Tier 1 or Tier 2 Acceleration
- New Business Solution for vendors to drive new business leads for partners.
- Flexible commercial packages and fast implementation

Executive Fractional Resources

Fractional Partner Director. Partner Manager, Partnership Sales & Partner Marketing Resources

PRM **Prepare for Scale**



- PRM Solutions for Scale
- Partner Deal Registration
- Storing of Assets
- Training & Enablement

